



GLOBAL LEGAL AND BUSINESS SOLUTIONS

TRANSATLANTIC LAW INTERNATIONAL

Who We Are

Transatlantic Law International is an innovative global legal and business solution provider for companies and investors seeking a broad range of business law services worldwide.

We provide prompt and cost-effective international, regional and local services in more than 65 countries through a unique, client-focused service model which is based on serving your needs as an extension of your own legal and business teams.

We achieve this by harnessing the best talent from independent law firms and individual counsel recognized as leaders in their own countries, and who are dedicated to working with us with the highest standards as a single global service group - managed to insure that results are delivered where you need them, when you need them - on time and on budget.

By taking this very different approach, we insure that you have the best resources and support, and we eliminate unnecessary infrastructure and service layers, taking care that only dedicated experienced counsel are focused on your support requirements.

We also retain the independence and flexibility to choose the right teams for the right tasks and to adjust teams and lawyers or to bring in specialists when you or the task requires it.

What We Do

With central management and coordinating counsel in all key regions of the world, we cover in every major country, and more, the broad expanse of business law and related services which are critical to international business: from openings to exits, from mergers and acquisitions to restructurings, from labor law to litigation, from IP to property investment, and other services including cross-border global services in specialist fields such as land employment and trade and regulation, and telecommunications.

In five years we have grown based on our track record of success and doing things differently from our original European base to truly cover the globe for major Fortune 50 companies, expanding mid-cap businesses and investors across a wide range of industries.

The Result

Top quality global service where and when needed with individual, partner level attention and a cost-effective service structure that delivers uncommon value.

Everywhere Business Needs To Be

What Makes Us Different?

- We provide a single delivery point for services globally, with the option of having a one-stop shop also in every major region of the world as well as local country teams dedicated to your business
- We act as an extension of your team, bringing in resources only where it suits your requirements
- We manage the delivery of your legal needs so you don't have to
- Experienced international counsel without layers, combined with focus, speed, efficiency and central accountability
- Unsurpassed geographic reach
- A market beating cost structure based on results and not paper work
- 24/7 availability

Our Values/Philosophy

Founded by international corporate counsel and working **only** with lawyers who understand business, we believe in breaking down the barriers between you and 'outside' counsel.

Inside Not Outside: We undertake assignments with an in-house counsel perspective while maintaining an objective approach to what we need to do for you to accomplish your objectives without 'over-lawyering' your requirements and by controlling costs of our own teams.

Managing Resources for Value: Our business IS to manage global teams and to deliver legal results by making sure only the right resources and the right talent are applied to your needs in the way you want. And because of our structure you are only paying for what you require - not the high overheads of international service firms.

Finding Solutions Is Our Job: We will deliver results even in specialties and places where we do not have current coverage. We constantly move with our clients and understand the importance of bridging international gaps. Over the past year, we have found answers to business problems in countries from the Caymans to Kenya and from Ecuador to Oman to name a few. We deliver solutions where you need them.

Everywhere Business Needs to Be: In a globalized world our ability to service requirements everywhere - and to keep expanding to find the best answers for your business - is a major indicator of our unique ability to assist our clients' needs - helping to increase market share, improve profit margins, and tackle the competition.

Our Services

General Legal Services

We offer the following services, which are core for companies expanding or changing internationally, through dedicated country teams in over 65 countries:

Mergers, Acquisitions and Divestments: Managing and executing all phases of the investment or divestment process, including due diligence for the buyer or seller, legal and antitrust clearances, and negotiation and execution of all transactions.

Labor and Employment Law: Supporting the entire process from start-ups to hiring, managing growth and downsizing, and dealing with unions, works councils, claims and litigation as well as special aspects of employee benefits and cross-border movement of employees.

Corporate Restructuring: Structuring corporate reorganizations including consolidations, opening and closing new offices and managing all aspects of commercial, labor and refinancing matters.

Corporate and Commercial Law: Supporting corporate transactions including inter-company mergers, financings, documentation and maintenance as well as preparing routine and complex commercial agreements such as joint ventures, contract manufacturing and similar contracts, and also coverage of day to day commercial matters.

IT/IP Law: Comprehensive IT and IP support including licensing, joint ventures, OEM and bundling agreements, trademark registrations and disputes, related marketing issues, software agreements, e-commerce and managing IT and IP litigation.

Litigation Management and Corporate Investigations: Investigating, organizing and defending external and internal legal claims and problems, including reviewing in-house problems and negotiating third party claims through alternative dispute resolution mechanisms, arbitration or court if necessary.

Trade and Regulation: Assessing national regulatory requirements for investments, trade and customs barriers and requirements, making key contacts with government regulators and finding solutions to regulatory roadblocks on a country level.

Property Law: All aspects of property development, including industrial leases, acquisition of major property sites and developments and termination of long term commitments.

Corporate Recovery: Collecting corporate debt, including working with receivers, liquidators and trustees to recover assets.

Our Services

Global Legal Solutions

In addition to offering dedicated business law teams in every key country, we have special cross-border global services which provide a one-stop shop for international companies in the following areas:

Global Mergers, Acquisitions and Private Equity: managing and executing cross-border mergers across jurisdictions and time zones: from small-cap transactions to multi-billion acquisitions are all with our capacity and experience, with the ability to start a deal overnight anywhere.

Global Labor & Employment: Our global labor and employment service operates in over 65 countries for mid-cap to Fortune 50 companies with a special dedicated labor teams worldwide including for every major state in the United States.

International Property Law: Aside from single country transactions we can coordinate property and property management coverage for the construction, corporate and hotel industries across borders as well as advise on environmental and exit strategies.

Global Trade and Regulation: Advising on international trade and regulatory issues, including strategic advice on market access, customs, tariffs, antidumping measures, countervailing duties and proceedings before GATT, WTO and other international trade bodies and adjudication panels.

Global Corporate Recovery: Effective collection of corporate debt as well as pursuit of assets including and actions in bankruptcy court and work-outs where required.

Global IT/IP Law: Comprehensive global IT and IP sector support including licensing, joint ventures, OEM and bundling agreements, trademark registrations and disputes, related marketing issues, software agreements, e-commerce and managing IT and IP litigation.

Global Technology & Communications: Providing a one stop shop for global technology and communication businesses with a commercial and regulatory team in all major countries and specialist industry advisors in all key markets.

Our Services

Business Solutions

Aside from providing legal advice, our Business Solutions enhance operations through the following services:

General Counsel Services: We can designate one outside 'general counsel' from our group to cover the world for your business and to free up in-house counsel for mission critical strategic tasks, or you can off-load aspects of your legal docket to a single point of contact in any region where your company may be centered.

Outsourced Counsel Services: We also place counsel with companies for interim periods or specific projects to provide hands on daily assistance with special tasks or in between phases of business development.

Cross Border Project Management: We provide counsel for companies needing coordination of particular cross border projects such as Greenfield developments or property investments, where we can coordinate tax, environmental, legal and labor issues on the project under a single service structure.

Market Access and Investment Strategy: Identifying the right market and technical requirements of investment, as well as business partners, including investigating possible governmental funding options.

Corporate Services: Maintaining corporate structures, including annual filings, board meetings and updating corporate data on subsidiaries in line with statutory requirements where companies wish to outsource this function.

Fee Structures and Service Pledge

We are committed to providing cost efficient and flexible fee structures depending on the type of assignment.

And we are committed to beating the market consistently without sacrificing quality or dedication.

Our service pledge goes hand in hand with how we cost our services:

You will always have a partner dedicated to your work.

We only use experienced counsel on our teams.

We deliver results not paperwork.

And if you are not satisfied, we will not only change the lawyer, we will change the team - something other firms simply cannot do.

To Us Law IS Business. We See Things Your Way.

The Team

Key team members / global and regional services

The following is a cross-section of key team members responsible for our global and regional practice groups.

Contact us for individual country teams. All services are managed by Transatlantic subject to our Terms and Conditions of Service.



Erik D. Lazar
Director & Founder
Coordinator, European
Union, Global Transactions,
Labor & Employment

Erik founded Transatlantic Law International after more than 15 years of international legal and management experience including in European General Counsel positions for Fortune 50 companies.

Erik specializes in management of cross-border projects, international transactions, antitrust, global labor law and commercial agreements. In M&A he has completed or negotiated over 80 transactions with a deal value of more than \$5 billion in every European country since 1992, ranging from mid-cap single country acquisitions to billion-dollar cross border acquisitions and joint ventures.

Prior to moving to Europe in 1991, Erik worked as a corporate and litigation lawyer in major U.S. law firms in Boston and New York.

He is an honors graduate of Yale University and of the University of California, Hastings College of the Law and a member of the bars of New York and Massachusetts. He speaks French and German and resides in London.



Adam Farr
Coordinator,
Middle East and Africa

Adam is an English trained lawyer with over 15 years' experience in European corporate and commercial law and transactions with a specialization in the technology and communications industry including all commercial and European regulatory issues.

He concentrates on mergers and acquisitions, commercial contracts (including software and media licensing, advertising sales, procurement of communications capacity and equipment), and dealing on behalf of telecoms operators and media owners with the relevant regulatory authorities and incumbent national networks.

He also coordinates large scale commercial projects for international clients including regularizing business practices and contract forms and negotiating key commercial agreements

Adam is former European Counsel for CNBC television. He received a Barrister qualification from the Inns of Court School of Law, London, UK (1997) and is a registered European Community Lawyer (Bar of Barcelona, Spain) (2002). He is fluent in French and Spanish.



Jitka Smith
Coordinator,
Central and Eastern Europe

As leader of the group practice in the region. Jitka has significant experience as lead counsel for numerous large scale projects and investments and in general corporate and commercial law, as well as international law, including financial transactions, mergers and acquisitions, and real estate dealings.

She provides and coordinates multi jurisdictional legal support on an ongoing basis to multinational and regional companies in areas including complex restructurings, M&A, labor law and general corporate law. In the area of labor law she also advises on issues in connection with employee share option plans and implementation issues under Czech law and labor law compliance issues.

Jitka is a graduate of The John Marshall Law School, Chicago, Illinois, and Charles University, Prague, Czech Republic. She also studied at Humboldt University, Berlin, Germany. She is a member of the Illinois State Bar Association and the Czech Bar Association. Ms. Smith is fluent in Czech, English, and German, and competent in Russian.

The Team

Key team members / global and regional services

The following is a cross-section of key team members responsible for our global and regional practice groups.

Contact us for individual country teams. All services are managed by Transatlantic subject to our Terms and Conditions of Service.



Walter White
Coordinator, Russia/CIS

Walter is a specialist in Russia/CIS and heads the practice group for the region from his London based international law practice. He specializes in multinational transactions, international business and finance law issues and complex litigation and related arbitration. He represents clients in major business transactions throughout Russia and Eurasia and in the U.S., Canada, Africa, and Europe

He has previously served as a director and Chairman of the Board of the Central Asian-American Enterprise Fund (appointed by President Clinton). He is also a member of the Royal Institute of International Affairs in London.

From August 1994 until the end of 1999, Mr. White was a Partner and Managing Director in the Steptoe and Johnson LLP Moscow Office and the managing director of Steptoe and Johnson International. He was registered as a Foreign Lawyer Russia between 1995-1999. He graduated from Amherst College in 1977 and received a JD from the University of California-Berkeley in 1980, and he studied at the Leningrad Pedagogical Institute

Walter is admitted to practice in the District of Columbia and Wisconsin, and is a Registered Foreign Lawyer in England and Wales.



C. Matt Keen
Coordinator, US Labor
and Employment Law

A partner in one of the largest labor law firms in the United States, Matt heads the US labor & employment group practice which provides labor law coverage throughout the country.

Matt is recognized as a leading labor and employment lawyer by The Best Lawyers in America and his practice includes litigation in state and federal courts, representing clients before the National Labor Relations Board and advising clients on equal employment opportunity and wage and hour issues.

Matt also litigates matters involving ERISA, non-competition and trade secrets, workplace injuries and other contract and tort claims. Matt was selected as one of the leading employment lawyers in North Carolina by Chambers USA America's Leading Business Lawyers, as well as North Carolina Legal Elite and Super Lawyers.

Matt has lectured on various employment law topics before business groups and has written numerous articles for legal and employment journals and has also contributed to a treatise on the Americans with Disabilities Act. Matt graduated from North Carolina State University in 1983 and has a J.D from the University of North Carolina at Chapel Hill, 1987. Among many professional associations, he is a member of the American Employment Law Council



Michael Rattagan
Coordinator,
Latin America

Michael has broad regional and international experience with a concentration on mergers and acquisitions, and international contracts, particularly in relation to energy, oil and gas and mining, project finance, joint ventures, and commercial distribution and license agreements.

In 2005 he co-founded our Argentine affiliate, which has grown swiftly to 40 counsel, after more than 17 years at one of the largest Argentine law firms. The practice encompasses all major aspects of investment in Argentina as well as cross-border investments throughout the region including restructuring, government tenders, divestment and labor law.

Michael earned his law degree from Universidad de Buenos Aires in 1990 and in 1992 he was assigned to practice in New York, where he earned a Master in Law Degree from New York University School of Law in 1993. He subsequently worked in the Cross-Border Finance Group of Rogers & Wells (currently Clifford Chance) on various financing transactions and company acquisitions throughout Latin America. In 1994 he was admitted to the Bar of the State of New York. In 1996 he completed a graduate program in Oil & Gas Law at Universidad de Buenos Aires.

The Team

Key team members / global and regional services

The following is a cross-section of key team members responsible for our global and regional practice groups.

Contact us for individual country teams. All services are managed by Transatlantic subject to our Terms and Conditions of Service.



Shantanu Surpure
Coordinator,
India

Shantanu Surpure heads our affiliate which has offices in both Mumbai and Silicon Valley.

Shantanu focuses on corporate, M&A and venture capital and private equity transactions and has extensive experience in representing venture capital and private equity funds in fund formations and venture capital and private equity financings in addition to representing emerging, growth and public companies in venture capital and private equity financings, mergers and acquisitions and public offerings. Shantanu has a special focus on cross-border India-US transactions and has previously practiced law with large US law firms in Silicon Valley. The team has broad capacity also in general business law issues related to doing business in India including labor law and disputes.

Shantanu holds a BA from Brown University/London School of Economics, an MA Juris from Oxford University and a Juris Doctor from Columbia Law School. Shantanu is admitted to practice law in India, California, New York and England and Wales.



Susan de Silva
Coordinator,
Asia - Pacific

Susan has over 20 years of corporate and commercial experience as a lawyer in Singapore and England. She is consistently named as one of the leading lawyers in Asia-Pacific rankings for (amongst other areas) corporate/mergers and acquisitions, labor & employment law, and environmental law.

Susan has advised clients in numerous cross-border transactions in the region including in Singapore and Malaysia, India, China, Thailand and Indonesia.

She also advises regularly on a wide range of employment law issues, including formation of the employment relationship, employee incentive schemes, occupational health and safety, transfers of employment, confidentiality agreements and, in particular termination of employment.

Susan has an LL.B Honors from the University of Singapore (1983), is an admitted Advocate and Solicitor in Singapore and Malaysia and has also been admitted as a solicitor in England and Wales in 1998.

She is a member of numerous professional panels and committees in Singapore and in regional and international bar associations.



Steven Huang
Coordinator, China

Steven is a senior partner with our China affiliate and coordinates the group China practice, with a particular emphasis on foreign direct investments, general corporate, mergers and acquisitions, intellectual property, IT and telecommunication, venture capital, and international trade.

Steven has extensive experience in representing international and local clients in investment projects in China in a wide range of industries including manufacturing, banking and finance, professional service, high-tech and IT industry. He has helped numerous clients in their incorporation of foreign-invested enterprises, acquisition of assets and equities from Chinese companies, and restructuring of investment in China. Steven also advises foreign and local businesses on general corporate and commercial matters such as industry policy, administrative approval, trade, real estate, intellectual property, employment, foreign exchange and tax.

Steven was born and grew up in Shanghai. He holds two Chinese law degrees, as well as an LLM from University of San Francisco. Before joining our China affiliate, Steven worked as a Chinese legal counsel for a leading Australian law firm, and later as a partner with a premier Chinese law firm. He also worked for a Fortune 500 company as its senior in-house counsel. Steven speaks fluent English, Mandarin and Shanghai dialect.

The Team

Key team members / global and regional services

The following is a cross-section of key team members responsible for our global and regional practice groups.

Contact us for individual country teams. All services are managed by Transatlantic subject to our Terms and Conditions of Service.



Philip Mitchell
Coordinator,
Australia - New Zealand

Philip has more than 20 years experience as a legal advisor to overseas enterprises doing business in Australia and the Asia-Pacific region.

He is chief international partner with our Australian affiliate and coordinates all matters in the Australia - New Zealand region as well as the Pacific.

Philip spent two years in Tokyo on secondment to the head office of a major Japanese corporation. He has traveled extensively on business throughout Asia, Europe and North America. Philip has wide experience in international business law including labor law and mergers and acquisitions. Philip speaks English and Japanese fluently.

A graduate from the Australian National University in Law and Asian Studies, and a barrister and solicitor in several Australian jurisdictions, Philip is also actively involved in numerous regional and international trade and professional groups.



Diego De Notaris
Coordinator,
Global Trade & Regulation

Diego is based in Brussels, Belgium and specializes in EU regulatory law, focusing on energy, telecommunications and internal market legislation and practice, and also in international trade law, including WTO law and customs law.

He also counsels on regulatory and trade issues involving Latin America and Italy.

He gained his first law degree in Italy and an LL.M. degree in Amsterdam. Diego has practiced in Washington, D.C. and in Rio de Janeiro. Since 1999 from Brussels Diego has represented major Asian and American companies in the automotive, chemical and textile industries. His clients include regulatory related associations and European importers in the steel sector.

He is also counsel to several Asian governments on various trade and WTO issues, including WTO negotiations, and is involved in training of government officials in the field of international trade.

Diego is fluent in English, French, Portuguese and Italian.



Barry Stanton
Coordinator, UK & EU
Labor and Employment Law

Head of our UK labor team and a Member of our Global Labor and Employment Team Barry advises multinational clients on the entire range of labor and employment issues under UK and European law.

Barry is a regular speaker at seminars on topical employment issues and has written the employment chapters in a book on Employers Liability (Butterworths 2003).

He is also often quoted on legal matters in the London Independent and The Times. He has also appeared on Radio 4 to discuss issues surrounding Family Friendly working time. A member of the Employment Lawyers Association, he regularly appears before the (UK) Employment Tribunal on behalf of corporate clients and was formerly a partner in a major national London-based firm.

Barry is a graduate of Manchester University and qualified as a solicitor in 1991.

Country Coverage

EMEA

Austria
Belgium
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark
Estonia
Finland
France
Germany
Greece
Hungary
Ireland
Israel
Italy
Jordan
Latvia
Lebanon
Lithuania
Luxembourg
Morocco
The Netherlands
Nigeria
Norway
Oman
Poland
Portugal
Qatar
Romania
Senegal
Serbia
Slovakia
Slovenia
South Africa
Spain
Sweden
Switzerland
Tunisia
Turkey
United Kingdom
United Arab Emirates (Dubai)

USA

Labor and Employment Law: national coverage through affiliated offices in 25 states and correspondents in all others

Business Law / Other: Correspondents in Northeast, Southeast, Midwest and West Coast

RUSSIA / CIS

Russia
Kazakhstan
Ukraine

Latin America

Argentina
Brazil
Chile
Colombia
Ecuador
Mexico
Panama
Peru
Uruguay
Venezuela

Asia - Pacific

Australia
China
India
Indonesia
Japan
South Korea
Malaysia
New Zealand
Pakistan
Philippines
Singapore
Taiwan
Thailand
Vietnam

Interested?

To find out more please contact us so we can explore what we can do together to help support your business requirements anywhere and any time.

We Are.

Transatlantic Law International Limited

42 Brook Street
London W1K 5DB
United Kingdom
Tel: +44/207.100.1631
Fax: +44/207.100.7360
E-mail: inquire@transatlanticlaw.com

Transatlantic Law International Limited

42 Brook Street
London, W1K 5DB
United Kingdom
Tel. : +44/207.100.1631
Fax: +44/207.100. 7360
www.transatlanticlaw.com

For general inquiries:

inquire@transatlanticlaw.com